



*World Market Leader -  
a sense of home.  
The history of MR  
has many sides.*

Reinhausen has been writing success stories for 150 years now – building more intelligence into transformer controllers, developing high-tech insulation materials for high-voltage lines and optimizing power transmission and quality. So you can rely on a secure power supply – whether it be to your business or home. As a global leader rooted in Germany, we make sure our more than 3,500 employees feel at home – the world over. At Reinhausen, we value honesty and smart ideas, turning them into real innovations. Become part of our success story.

Join us for our location in **Manchester Township, NJ , USA** as

## Sales Engineer Transformer Service (m/f)

### Your responsibilities

- Analyze the market for power transformer service potential and identify potential customers
- Visit customers to generate transformer service leads or support the Area Sales Management during customer visits
- Discuss and evaluate customer requests regarding technical feasibility and a proposed solution
- Determine and define service project work scopes
- Provide technical support to customers
- Coordinate offer elaboration, cost and sales price calculations
- Represent a professional external interface for the company

### Your profile

- 3 years experience with relevant transformer service field experience or technical sales experience in the field of HV substation equipment
- Strong knowledge in technical service for power transformers in the utility/electrical energy industry
- Knowledge, experience and good understanding of the operation of power transformer oil processing equipment including the performance of vacuum, oil filling, circulating and draining
- General knowledge, experience and understanding of all transformer tests performed in the field
- Strong computer skills (Excel, Outlook, Word)

Please contact: Christine Lehner

